

Largest Area Commercial Real Estate Firms

ranked by number of commission-only brokers

| Rank prior rank | Name address website | Number of commission-only brokers | Primary services offered | Top local executive(s) | Year founded locally |
|-----------------|--|-----------------------------------|--|---|----------------------|
| *1 1 | CB Richard Ellis Group Inc. 201 S. College St., Suite 1900, Charlotte, N.C. 28244 (704) 376-7979 cbrre.com | 26 | Asset services, brokerage services, corporate services, debt and equity financing, investment property sales, project management, valuation/appraisal | John Ferguson | 1980 |
| *1 *2 | Lincoln Harris 4725 Piedmont Row Drive, Suite 800, Charlotte, N.C. 28210 (704) 714-7600 lincolnharris.com | 26 | Asset management, commercial brokerage (tenant/landlord representation, investment sales), corporate real estate services (facility/transaction/project management, development and finance), land/project/development/property management/retail services | John Harris | 1999 |
| 3 *2 | SouthEast Commercial Real Estate Group Inc. 1401 W. Morehead St., Suite 125, Charlotte, N.C. 28208 (704) 370-3000 southeastcommercial.com | 21 | Landlord and tenant representation, buyer and seller representation, fee for services such as opinion of value, market trends, site evaluation and demographic studies | David Fuller Jr. | 2002 |
| 4 12 | Merrifield Patrick Vermillion 521 E. Morehead St., Suite 400, Charlotte, N.C. 28202 (704) 248-2100 mpvr.com | 20 | Site and building brokerage, leasing, investment, and property management | James Merrifield Bailey Patrick Garland Hughes Brad Murr Eric Nichols Steve Vermillion | 1997 |
| 5 7 | Cassidy Turley 550 S. Tryon St., Suite 3400, Charlotte, N.C. 28202 (704) 375-7771 cassidyrturley.com | 18 | Investment sales, land acquisition and disposition landlord representation, tenant representation, owner/occupier sales, corporate services, project and development services, property management | Steve Gassaway | 1945 |
| *6 *5 | Jones Lang LaSalle 6805 Morrison Blvd., Suite 200, Charlotte, N.C. 28211 (704) 943-2300 us.am.joneslanglasalle.com | 17 | Site brokerage, leasing, tenant representation, strategic planning, property management, project development services | Chase Monroe | 1998 |
| *6 4 | NAI Southern Real Estate 1701 E. Third St., Charlotte, N.C. 28204 (704) 375-1000 srenc.com | 17 | Property leasing, sales, tenant representation, site brokerage, property and facilities management | Caldwell Rose Louis Rose III Roger Cobb W. Steven Banner | 1899 |
| 8 *5 | Collett & Associates 1111 Metropolitan Ave., Suite 700, Charlotte, N.C. 28204 (704) 206-6300 collett.biz | 16 | Retail brokerage and development, leasing, property management, investment sales | John Collett Charles Ellis Jr. | 1987 |
| *9 13 | The Nichols Co. Inc. 600 Queens Road, Charlotte, N.C. 28207 (704) 373-9797 thenicholscompany.com | 14 | Commercial property leasing, sales, tenant representation, landlord representation, property management, lender advisory, disposition of bank-owned properties | John Nichols | 1999 |
| *9 *10 | Trinity Partners 440 S. Church St., Suite 800, Charlotte, N.C. 28202 (704) 372-8822 trinity-partners.com | 14 | Property leasing, property management, project management, brokerage, investment sales, tenant representation, construction services, LEED certification | David Allen Gary Chesson Peter Conway | 1998 |
| 11 *10 | The Moser Group Inc. 231 Post Office Drive, Suite B8, Indian Trail, N.C. 28079 (704) 882-1700 themosergroupinc.com | 12 | Commercial brokerage (sales and leasing), development (specializing in retail, restaurants, office and industrial in Union County) | Dennis Moser | 1994 |
| *12 *15 | Legacy Real Estate Advisors 1001 Elizabeth Ave., Suite 1-D, Charlotte, N.C. 28204 (704) 373-1800 legacycre.com | 10 | Commercial real estate brokerage, leasing, sales, property management | Greg Godley David Morris | 2006 |
| *12 *15 | Newport Properties of Lake Norman 542-2 Williamson Road, Mooresville, N.C. 28117 (704) 663-7779 teamnewport.com | 10 | Sales and leasing of office, retail, industrial, land and investment properties | Kate Gaither | 1997 |
| *12 9 | Percival McGuire Commercial Real Estate 301 S. McDowell St., Suite 1200, Charlotte, N.C. 28204 (704) 632-1000 pmcra.com | 10 | Land sales/site acquisition, investment property/1031 exchanges, retail/office/industrial/flex sales and leasing, tenant and buyer representation, hotel sales/site acquisition, property management | C. Robert Percival N.J. "Joey" Godbold Brett Gray Trent Gustafson | 1961 |
| *15 19 | Coldwell Banker Commercial-MECA 1815 S. Tryon Street, Suite A, Charlotte, N.C. 28203 (704) 971-2000 cbcmecca.com | 9 | Commercial brokerage, development, asset management, DREO services, construction management | Rob Pressley | 1975 |
| *15 14 | New South Properties of the Carolinas LLC 1518 E. Third St., Suite 200, Charlotte, N.C. 28204 (704) 370-0303 newsouthprop.com | 9 | Property management, leasing, tenant representation, sales | Dale Hall Will Whitley | 1994 |
| *15 NR | Sperry Van Ness 19901 W. Catawba Ave., Suite 102, Cornelius, N.C. 28031 (704) 892-5653 svn.com | 9 | Full-service commercial real estate | Tom McMahon | 1998 |
| 18 22 | The Shopping Center Group 1023 W. Morehead St., Suite 200, Charlotte, N.C. 28208 (704) 335-5455 shoppingcentergroup.com | 8 | Leasing, tenant representation, property management, land brokerage, development consulting, investment sales | Alan Freeman Abbit Goodwin Andy Misaveg Alex Munoz | 1989 |
| *19 *15 | Marcus & Millichap 101 S. Tryon St., Suite 2460, Charlotte, N.C. 28280 (704) 831-4600 marcusmillichap.com | 7 | Commercial real estate investment sales, financing, research and advisory services | Gary Lucas | 2004 |
| *19 24 | Piedmont Properties of the Carolinas Inc. 115 E. Park Avenue, Suite B, Charlotte, N.C. 28203 (704) 375-1101 piedmontproperties.com | 7 | Commercial brokerage of industrial, office, retail and land properties; real estate sales, leasing, investments and consulting | A. Scott Hensley Lester Osborn | 1993 |
| *19 *23 | The Keith Corp. 5935 Carnegie Blvd., Suite 200, Charlotte, N.C. 28209 (704) 365-6000 thekeithcorporation.com | 7 | Development, brokerage, leasing, property management | Graeme Keith Greg Keith Kenneth Beuley | 1989 |
| *22 20 | CresaPartners 4521 Sharon Road, Suite 370, Charlotte, N.C. 28211 (704) 831-3488 cresapartners.com | 6 | Tenant representation, buyer/seller representation, consulting services, site selection, project management | Mark Ayers Tim Brotherton Edwin Yarbrough | 2009 |
| *22 NR | Gibson Smith Realty Co. 301 S. College St., Suite 2150, Charlotte, N.C. 28202 (704) 333-7151 gsrc.net | 6 | Commercial brokerage, leasing, investment properties, special-use such as churches and schools, retail, office space, land, multifamily, medical | H.P. Smith Jr. | 1964 |
| *24 NR | Capstone Multifamily Group 1600 Camden Road, Charlotte, N.C. 28203 (704) 765-1934 capstonera.com | 5 | Full-service commercial real estate firm specializing in multifamily, asset management, property management, asset acquisition and investment opportunities | Brian Ford | 2008 |
| *24 *23 | Coldwell Banker Commercial, The Tuttle Co. Inc. 448 Lakeshore Parkway, Suite 205, Rock Hill, S.C. 29730 (803) 366-1158 tuttleco.com | 5 | Brokerage, leasing, property management, development | Skip Tuttle Bryan Tuttle | 1986 |
| *24 NR | Cushman & Wakefield/Thalhimer 1111 Metropolitan Ave., Suite 315, Charlotte, N.C. 28204 (704) 705-3850 thalhimer.com | 5 | Landlord and tenant representation for sales and leasing | Warren Snowdon | 2011 |
| *24 *23 | The Providence Group of the Carolinas 521 E. Morehead St., Suite 100, Charlotte, N.C. 28202 (704) 365-0820 providencegroup.com | 5 | Retail brokerage, leasing disposition, site selection | Henry Breaux Malcolm McLean Darren Wood | 2000 |

Cassidy Turley Commercial Real Estate Services

JUST MISSED THE LIST

- *28. Grubb & Ellis (4 brokers)
- *28. KW Commercial Lake Norman-Cornelius (4 brokers)
- *28. Selwyn Property Group (4 brokers)

NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. Number of brokers and employees include the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.).

Merrifield Patrick merged with The Carolina Group Partners, tied for No. 20 on last year's list, in July 2010. The company is now called Merrifield Patrick Vermillion.

Keystone Partners, tied for No. 15, merged with Jones Lang LaSalle Brokerage Inc. in March.

*Indicates a tie

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